

Marche & Puglia, the Adriatic wine route "trulli", baroque, ancient olive trees, crystal sea, sun

Verdicchio, Negramaro, Primitivo wine tour program

The DiVine wine & gourmet tours

Wine and Tourism in Tuscany&Italy by Antonio Sferlazzo (Italian, English, French speaking)

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individual/corporate/incentive/educational “**custom**” **private tours** for small/medium groups
in **Tuscany** and **Italy**, for tourism or business

luxury **golf and wine tours** for **wine lovers** in the top wine estates, with **bilingual guides**, simultaneous translation,
discovering the most important Italian wine regions; experiencing and tasting the top Italian wines such as:
CHIANTI; BRUNELLO, BAROLO, AMARONE

culinary tours to discover the delicious traditional regional **gastronomy** and **cuisine**;
olive oil tasting; private **cooking class**; **top restaurants** reservation

mini van or bus transfer, with chauffeur;

visit to the famous Art cities, such as **Florence, Siena, San Gimignano, Verona**

accommodation in charming 3*/4* country resorts, relais, hotels or private villas
with swimming pool, located in the **most beautiful Tuscan and Italian country landscape**

preliminary **STANDARD program/budget**, for a **5 days/5 nights WINE TOUR in Marche/Puglia (Salento), 8>10 pax**,
with **3* hotel or country resort** accommodation (**notice: the final program/budget would be arranged following client's specific request**)



a) program:

1st day Tuesday or Wednesday, arrival to Italy, transfer to Marche

late morning: arrival in Italy, Bologna or Rome Airport; transfer with a private rented minivan (not included), to Iesi, Marche check-in 3 * resort, relax

afternoon: **Verdicchio di Iesi** wine tasting in a wine estate of the area

dinner: welcome dinner in the restaurant of the resort, included in the price

2nd day Wednesday or Thursday, transfer Marche>Puglia (4/5hs driving)

morning: **Verdicchio di Iesi** wine tasting in a wine estate of the area

lunch: in the restaurant, not included in the price

afternoon: transfer to Puglia (4hs), visiting the mysterious Emperor Frederick II's **Castel del Monte**

late afternoon: transfer (2hs) to 3* sup. resort near Taranto, check-in
dinner: in the restaurant of the same resort, included in the price



3rd day Thursday or Friday, Puglia / Salento

morning: **Primitivo di Manduria, Negramaro** wine tasting

lunch: in a typical restaurant, not included in the price

early afternoon: relax at sea

late afternoon: **Primitivo di Manduria, Negramaro** wine tasting

dinner & **Taranta Dance Party** at the restaurant of the winery, included in the price



4th day Friday or Saturday, Puglia / Salento

morning: transfer to **Galatina** (50'), baroque pearl, city tour

morning: **Negramaro** wine tasting

lunch: in the restaurant of the winery, included in the price

afternoon: transfer to **Otranto** (20'), sightseeing, relax at sea

late afternoon: moving to **Lecce** (20'), the capital of baroque architecture, sightseeing

dinner: in a typical local restaurant, not included in the price;

after dinner: return to hotel (1h)



5th day Saturday or Sunday, Puglia / Salento

morning: **Primitivo di Manduria, Negramaro** wine tasting

lunch: in a typical local restaurant, not included in the price

afternoon: transfer to **Alberobello** (1h 15'), the city of the famous "Trulli", sightseeing

late afternoon: transfer to **Locorotondo** (20'), the whole white town, city tour

dinner: in a typical local restaurant, not included in the price

after dinner: return to the hotel (1h)



6th day Sunday or Monday, departure

morning: check out, transfer to Bari airport (50'), departure



b) budget:

rate per person: 1.025€ (minum 8 pax attending the tour), **including:**

- 5x nights accommodation in 2 different 3* resorts, in double or twin bedroom, with breakfast (NOTICE: single room supplement 150€/pax, for the entire tour, 5 nights)
- tour booking and organization + our travelling expense
- full time tour guide, assistance and simultaneous translation into English (if requested, into any other language, NOT included in the price) during the entire tour duration
- 6 wine tastings (visit to the vineyards and cellars, lecture concerning cultivation and wine-making techniques; tasting of at least 3 wines, olive oil tasting and/or typical products such as cheese, ham; min. duration 2 h each)
- 3 dinners, 1 lunch

not included in the price:

- **Air tickets, travel insurance, insurance for possible cancellation (notice:** these aspects of the tour are of the client's responsibility, included visa and any necessary documentation to entry Italy).
- **Lunch and dinners, except for what listed above; all guide's meal**
- **Transfer to and around Marche and Puglia**



Notice: upon request we are able to provide a rented van service with or without chauffeur, NOT included in the price; yet, consider that van rental with chauffeur, are rather expensive in Italy; therefore, **in case of a group arriving by plane**, from an EU country, if interested in buying a certain quantity of wine, it might be cheaper **to send the van/bus to Marche/Puglia, directly from their country**; that would be useful both for the transfer around those regions, and to bring back the wine (intra EU countries, up to 120 bottles per person, for private use, without any custom declaration); in any case, it's possible to organize a groupage of all the purchased wines, and land ship them to destination at rather convenient price within EU



c) Terms, conditions

- Pls NOTICE: we are NOT travel agents, but free-lance travel consultants, wine experts and tour operator. Therefore we don't provide air tickets, nor travel or cancellation assurance. Clients might eventually ask their local travel agent, to take care of these aspects of the tour, including if necessary, collecting the money and acting with us, as an "official" partner in the organization of the tour
- **Contract:** when the group leader would be able to collect a minimum number of participants on a tour, we will send an agreement (= proforma invoice), containing the terms of payment, cancellation, responsibilities etc. Let's anticipate just a couple important details:
 - 1) **account payment:** in order to confirm all the bookings and services, as soon as the tour is confirmed, upon receiving our pro-forma invoice, we request the partner agent, or group leader, to forward to us, via bank money transfer, 50% of the total amount, as confirmation account payment. The remaining balance is due 30 days before arrival or eventually, CASH upon arrival. pls NOTICE in general, no info about the wineries, nor about the accommodation (except pictures) we selected for the group, will be released, before receiving the account payment.
 - 2) **cancellation policy:** generally for possible cancellation of a single person or of the all group, we refer to what established by Italian law; in any case, a cancellation fee of 100% of the account payment will be applied no matter when the cancellation of the entire tour was communicated. However, we and the holiday resort, would offer the guests the opportunity not to waste the account payment, booking our services and the same accommodation, in any alternative period, depending on availability

